



Bellbrook Music Boosters

24Aug2020

7:15 pm

Zoom Video Call, # 819 1468 4678

Meeting Recorded in its Entirety

General Membership Meeting Agenda

Call to Order:

Roll Call: Appendix A

Welcome:

Approval of General Membership Minutes, 13July2020

- Phoebe Dickman, 1st motion, Danielle Woeste, 2nd, All Approved

Old Business:

- **Status of Tag Day**
 - Per Mr. Soloman, the following is the plan for Tag Day:
 - On a Saturday, parents will drop off donation envelopes at homes in the District.
 - The following Saturday, parents will pick up the envelopes.
 - The Band students will contact local and distant friends and families requesting donations via phone/email/text.
 - Student videos will be shown on all of the Bellbrook Music Program's social media pages.
 - BMB General Membership will be asked to share on their private social media pages.
 - Tag Day(s) will take place in mid-September.
 - Mr. Soloman will outreach to BSS Administration to inform them of the scheduled plans.
 - Mr. Soloman requesting assistance with Tag Day to help organized the driving routes that will be given to Parent volunteers. The routes already exist. (Past President, Heather Blakely currently has them.). Danielle Woeste has volunteered to help.

New Business:

- **Treasurer's Report (Kevin Hobbs)**

- Kevin Hobbs states that he will begin showing month over month treasury reports instead of comparisons to last year in order to more accurately reflect the status of the BMB finances during Covid 19.

- **Board of Trustees' (BOT) Report**

- Chair of Trustees, Larissa Scott, has nothing to report at this time.

- **Officers Report**

- President Melanie Glover states that she has entered the student Scrip credits in Charms. She plans to develop a schedule for future credit distributions.

- **Director's Report**

- **Appendix B**

- The Marching Band will be playing at home football games: Weeks 1, 2, and 6. There is a possibility of an additional game depending on the football team's performance in the playoffs.
- The Marching Band Command Performance will be 19Sept2020.
- PPE will be needed the entire year for the District's Concert Bands, grades 6-12.
 - Mrs. Siler and Mr. Soloman have made personal monetary contributions.
 - Additional funds have come from the student fees due to events that are no longer occurring (ex: music festivals).
 - Band parents have also been generous in donating items and their time. In particular, Mrs. Oschner and her team of seamstresses.
 - PPE Items include:
 - Puppy pads (for instrument water collection)
 - Brown paper bags (for mask storage)
 - Hydrogen Peroxide (to clean synthetic reeds)
 - ❖ Brett Woeste reports that Discount Drug Mart that may be willing to donate hydrogen peroxide if a letter is sent. Mrs. Siler will outreach to Brett for the information.
 - ❖ Melanie Glover states that hydrogen peroxide can be made with alcohol and distilled water. Mrs. Siler will outreach to her for additional information.
 - Spray Bottles (for hydrogen peroxide)
 - Disinfecting/Cleaning Wipes
 - Mrs. Siler reports that she and Mr. Soloman will be working on showcasing the students in virtual or livestreamed performances as the school year progresses.

- **Administrators' Report**

- Mr. Whalen thanking the General Membership for their flexibility and cooperation as the school year has begun. He states that the students have been very cooperative with masks/PPE and safety procedures.

- **Fundraising/Ways & Means**

- **Appendix C**

- Rod Silva presented.

- He reports that the fundraising goal of the BMB is to build revenue over time. The challenge for the 2020-2021 school year is fundraising despite Covid.

- Rod proposing that the Boosters work aggressively on Scrip, Dine-Outs (increase to twice a month), and Spirit Wear.

- Kristin Selveraj reported on the Dine Out Fundraiser.

- The BMB will not be having Dine Outs every two weeks since it is a relatively easy fundraiser that adds up over time. Our most successful Dine Out was at Elsa's where we made \$875.

- The General Membership provided ideas for restaurants, including: El Toro and Skyline.

- Information on future Dine Outs will be forthcoming on social media and Charms emails.

Open Forum:

- It was asked if Bellbrook Marching Eagles' halftime performance would be broadcast on Fox 45 along with the football game. Mr. Whalen will follow up with Fox 45, and Mr. Soloman will answer the questions as information becomes available.

Next meeting date/time/location will be sent by email

Adjourn: 8:12 pm

Brett Woeste, 1st motion, Phoebe Dickman, 2nd

APPENDIX A

Roll Call, 24August2020:

- ❖ Melanie Glover
- ❖ Danielle Woeste
- ❖ Heather Newell
- ❖ Kevin Hobbs
- ❖ Larissa Scott
- ❖ Rodney Silva
- ❖ Phoebe Dickman
- ❖ Paula Kreitzer
- ❖ Al Astroski
- ❖ Jen Volmer
- ❖ Andy Soloman
- ❖ Barb Siler
- ❖ Amy Thedor
- ❖ Todd Whalen
- ❖ Kristin Selvaraj
- ❖ Jon Severaj
- ❖ Brett Woeste
- ❖ Dawn Metzler
- ❖ Tessa Blachly-Flanagan
- ❖ Nick Holton
- ❖ Tracey Waller
- ❖ Emily Fortman

❖ Tamara Cary

APPENDIX B

Director's Report

❖ Marching Band

- Thanks for everyone's flexibility so far this season!
- Students are doing great with the show so far!
- We will be voting on "movement 2" this week.
- Football on Friday
 - 5:00 Report
 - 5:15-6:15 Rehearsal
 - 6:30 move to stadium
 - 6:45 set up for pregame
 - 7:00 kickoff
 - Dismissal after conclusion of game
 - Attire
 - MASK, Khaki shorts (winds/percussion), show shirt
 - Show shirts should be ready Thursday

- Look for info soon on family orders
- Football Season
 - 6 regular season games
 - Everyone is in playoffs
 - Playoff site determined by seeding (no “neutral” sites)
 - After regular season, our status will be week by week
 - Teams have the option to add additional “regular season” games after losing playoffs
- Schedule
 - A new schedule has been shared with updates through October
- Command Performance

❖ **Concert Band**

- Band PPE is almost ready!
- Plastic reeds (students purchase)
- Masks for playing (brown bags for switching)
- Bell covers and bags
- Spray bottle for cleaning
- School-wide policies such as cleaning chairs and music stands
- 6-foot distancing (9 feet for trombones)
- Flex music, chamber music, “regular” concert music
- Exploring options for virtual and live stream performance opportunities

Appendix C

Fundraising/Ways & Means Presentation (Trustee Rod Silva)

Ways and Means Bottom Line

- This year is not like any other
 - All history does not necessarily impact this year
 - Too many unknown unkowns
 - Tremendous loss of “accustomed” revenue (e.g. invitationals, scaled back Tag Day, etc.)
- Strategies
 - Emphasis on what we can do (literally, what we can do) of already established events
 - Aggressive Scrips
 - Aggressive Dine-Ins
 - Market “Spirit Wear” heavily
 - Seek new fundraising efforts
 - Communicate, communicate, communicate! Confirmation bias is our friend!
- Silver lining
 - Get our house in order
 - Transition to Active Management Style
 - Opportunity to establish statistical monthly monitoring

Fundraising Committee Title	Chairperson	2nd in charge	3rd in charge	Note
Dayton Dragons	none			
University of Dayton Concessions	Al Astroski (formerly Samantha Ladd)			
SCRIP	Tracy Waller (So)			
Retail (Kroger, Amazon Smile, DL Market, Restaurants)	Kristin Selvaraj (Fr)			
Flower Sales	Heather Newell (Fr)			
Euchre Party				
Community (Tag) Day	Danielle <u>Woeste</u> (So)			
Charleston Wrap	Andy Solomon			
Spirit Wear	Jenn Vollmer (Jr)			
Flowers	Heather Newell (Fr)			

New Fundraising Efforts

- Introduced at these meetings
 - Establish POC
 - Proposal
 - Return potential
 - Required up front cost(s)
- Establish approval authority and process
- Establish future check-in ROE (timeframes, expectations, etc)

Additional Historical Efforts

- Sugar Maple Festival (Cancelled)
- Car Wash
- Pies
- Souvenirs
- Calendars
- Calendar Ads
- Yard Signs
- Poinsettias
- Food Truck Rally
- Ford Drive Event
- Raffle Peeler Cards
- Toff WG
- BMS Concessions
- Yard Sales